



# **MITRACHE** Alina loana

# WORK EXPERIENCE [02/2023 - Current] Quality Engineer- Customer Advocate

#### Honeywell Romania

City: Bucharest

- Lead coordination and resolution to customer complaints while improving internal processes.
- Utilize data and problem analysis methodology (such as 8D, 5Y, Kaizen) to improve processes and quality of products (SR Reduction/LoC/LoV Reduction)
- Interact with customers and internal leadership on a regular basis to provide updates on customer complaints and present causal analysis, corrective and preventive actions

## [11/2016 - 02/2023] Quality Satisfaction Engineer

#### RENAULT TECHNOLOGIE ROUMANIE SRL

City: Bucharest

- Prepare and present Analyses in Customer Quality Committee
- Handle the Situation for Customer Complaints- CAPA Process
- Participate to different International Quality Committee
- Use different types of surveys for projects
- Collaborate with other departments for increasing the customer satisfaction level
- Ensure Quality Satisfaction trainings for new employees

## [03/2016 - 10/2016] Quality Engineer

#### SimeROM S.r.l

City: Bucharest

- Maintain the Quality Management System for ISO 9001:2008
- Perform the transition for the QMS from ISO9001:2008 to ISO9001:2015
- Ensure the quality audits for all departments
- Ensure Quality trainings for new employees
- Work with specifically programs for quality demands



## [09/2015-02/2016] Quality Assurance Responsible

## MB TELECOM Ltd

City: Bucharest

- Responsible to maintain and improve the Quality Management System (internal audits, revision of documents, trainings on QMS, Management review analysis)
- Implement a QMS for medical devices ISO 13485:2012

## [06/2013 - 08/2015] Quality Assurance Engineer

## S.C. Cameron Romania S.R.L

## City: Câmpina

- Responsible for maintaining and updating the Quality Management System (QMS) documentation;
- Participate to internal audits;
- Review of customer requirements (quotations and orders) by using RFQ application and On Base application
- Development of new SP's (Product Specification Quality Plan) and QP's (Inspections and Test plans) for customer's special requirements
- Responsible for reporting and training on any change occurred in ISO 9001, API Sp Q1
- Develop specific procedures, work instructions and any documents related to Management System (QMS) according to Company's policies by respecting ISO 9001, API Spec Q1
- Prepare and present to Quality Assurance Manager the results of yearly QMS analysis
- Participate in Lean & Six Sigma training sessions and submit suggestions for improvements
- Utilize the Six Sigma tools to help the improvement processes in support of business objectives

## [07/2012-09/2012] Internship

## S.C. Cameron Romania S.R.L

City: Câmpina

- Learn to work with Quality Plans (QP, SP)
- Assist to internal audits
- Learn to work with SAP software for tracking corrective actions,
- Accommodate with standards American petroleum standards (API)
- Learn to conduct qualitative and quantitative inspection



#### EDUCATION AND TRAINING

[2017 - Current] PhD student

Politehnica University of Bucharest

City: Bucharest

Field(s) of study: Industrial engineering

Politehnica University of Bucharest - Doctoral School of Industrial Engineering and Robotics; Field - Industrial Engineering;

The title of the doctoral thesis " Contributions on assessing customer satisfaction over the product lifetime with application in the automotive industry"

• Scientific research activities

## [09/2019-01/2021] PhD entrepreneur student

Politehnica University of Bucharest

City: Bucharest

Field(s) of study: Industrial engineering

The "*Scholarships for entrepreneurial education among doctoral students and postdoctoral researchers (Be Entrepreneur!)*" project, financed by POCU 380/6/13 based on Contract no. 51680/09.07.2019 - SMIS code: 124539

- I attended several workshops and coaching group meetings.
- I was involved in various PCOP activities for risk management, financial and operational management, copyright and intellectual property.
- I did a 2-week internship.
- We made a business plan considering market research, sales and marketing strategies, product offering, business model and other criteria.
- I have published two research papers:
  - A paper at the 36th International Business Management Association Conference (IBIMA)
  - An article in Quality Access to Success magazine

## [2013 - 2015] Master's degree

Politehnica University of Bucharest

City: Bucharest

Field(s) of study: Industrial engineering

POLITEHNICA University of Bucharest - Faculty of Engineering and Management of Technological Systems (IMST)

• Specialization - "Quality Engineering"



## [2009-2013] Bachelor's degree in "Engineering and Quality Management"

## Politehnica University of Bucharest

City: Bucharest

Field(s) of study: Industrial engineering

POLITEHNICA University of Bucharest - Faculty of Engineering and Management of Technological Systems (IMST)

• Specialization - " Engineering and Quality Management"

## [2009-2013] Certification for the teaching profession "Psihopedagogical Module" Level I

Politehnica University of Bucharest

City: Bucharest

Field(s) of study: Industrial engineering

Psychopedagogical training program for the certification of skills for the teaching profession, Level I

## [2005 - 2009] Baccalaureate degree

"Gib Mihăescu" National College

City: Drăgașani

Main subjects studied: Mathematics, Informatics, Physics

## ORGANISATIONAL SKILLS

## Planning and organization

Strengths points developed as a result of academic studies and experience in the organizations in which I worked: planning resources and synthesizing information, organizing tasks and projects, by setting clear priorities.

#### Time management

Strengths points developed as a result of the experience within the organizations in which I worked: efficient time management, meeting deadlines, achieving goals, punctuality.

Attention to detail, analytical thinking, stress tolerance, adaptability, results orientation.

#### COMMUNICATION AND INTERPERSONAL SKILLS

## Strong verbal and written communication skills

Very good multicultural communication skills by effectively conveying complex information in a clear and concise manner, both verbally and in writing.



**Active listener** 

I pay attention to and understand the perspectives of others, responding respectfully and providing constructive feedback.

DIGITAL SKILLS	
	Advanced knowledge of the Microsoft Office Suite
DRIVING LICENCE	
	Cars: B
ADDITIONAL	
INFORMATION	
	<ul> <li>Awards</li> <li>1. 1st prize, Scientific Session- Quality Assurance (internal benchmarking)</li> <li>2. 3rd prize, Physics Scientific Session (graphene)</li> <li>3. 3rd prize, Academic competition Strength of Materials</li> <li>4. 3rd prize, Scientific Session Negotiation techniques (Profile</li> <li>5. of negotiator)</li> </ul>
	6. scholarship in year 1
	7. performance scholarship for the year 2,3 and 4
PUBLICATIONS	
	List of published works

# LIST OF PUBLISHED WORKS

## Eng. Alina Ioana MITRACHE

National University of Science and Technology Politehnica of Bucharest Faculty of Industrial Engineering and Robotics

## IF JOURNALS (Q2)

- Stînga, F., Severin, I., Mitrache, A.I., Lascu, E. (2020). *Redesign of the Curing Area of the Tire Manufacturing Process*, Journal of Sustainability, IF 3.889 Q2, Volume12, Issue 17, paper 6909, DOI: 10.3390/su12176909, eISSN: 2071-1050, WOS: 000569620600001. Quoted in:
  - Diga, D., Severin, I., Ignat, N.D. (2021). *Quality Study on Vehicle Heat Ventilation and Air Conditioning Failure*, Journal of Sustainability, **IF 3.889 Q2**, Volume 13, Issue 23, paper 13441, DOI: 10.3390/su132313441, eISSN: 2071-1050, WOS: 000735080600001
  - Sutrisno, B. (2022). *A systematic Literature Review of Quality Seven Tools*, Indonesian Journal of Industrial Engineering and Management (IJIEM), Vol. 3, Iss. 1, pp. 72-84, DOI: 10.22441/ijiem.v3i1.13551, ISSN: 2614-7327.
  - Febriana, T.H., Hasbullah, H. (2021). Analysis and defect improvement using FTA, FMEA, and MLR through DMAIC phase: Case study in mixing process tire manufacturing industry, Journal Européen des Systèmes Automatisés (JESA), Vol. 54, Iss. 5, pp. 721-731, DOI: 10.18280/jesa.540507, ISSN: 1269-6935.

## **ISI PROCEEDINGS**

- Mitrache, I.A., Severin, I., Lascu, E., Stînga, F. (2020). *Model to evaluate customer* satisfaction during product life cycle, The 36th International Business Information Management Association Conference (IBIMA), ISI Proceedings Database, pp. 4909-4920, ISBN: 978-0-9998551-5-7, under ISI indexing (cf. IBIMA website)
- Stînga, F., Severin, I., Lascu, E., Mitrache, I.A., Dumitru, B. (2020). Management of changes in Automotive Life Cycle, The 36th International Business Information Management Association Conference (IBIMA), ISI Proceedings Database, pp. 2781-2789, ISBN: 978-0-9998551-5-7, under ISI indexing (cf. IBIMA website)
- Lascu, E., Mitrache, A.I., Stinga, F., Severin, I. (2020). Customer Satisfaction Improvement Using Six Sigma in Automotive Service, The 35th International Business Information Management Association Conference (IBIMA)", ISI Proceedings Database, pp. 10133 – 10144, ISBN (Volume 1): 978-0-9998551-4-1, WOS: 000661489800075

## **INTERNATIONAL DATABASES**

- 1. **Mitrache, I.A**., Severin, I., Stinga, F. Continuous Improvement in Practice within Oil and Gas Industry" Quality-Access to Success, vol.21, Issue 175, April. 2020, WOS:000520504900009 Quoted in:
  - Lascu, E., Left, F., Severin, I., Lascu F., Process Redesign to reduce Stocks of Obsolete Parts in Automotive Industry Quality Access to Success, IF 0.21 Q4, Vol. 21, Iss. 178, pp. 43-49, ISSN: 1582-2559, WOS: 000582952100008, Document Type: Article